Ekinops and PacketFront Partner to Empower Service Provider Networks with a Competitive European Alternative

PRESS RELEASE

PARIS, France, September 9, 2026 - EKINOPS (Euronext Paris - FR0011466069 - EKI), a leading European provider of optical networking, connectivity, and SASE cybersecurity solutions for telecommunications operators and enterprises, and PacketFront Software solutions AB today announced a partnership designed to help service providers modernize and automate their networks through a commercially competitive, European-based alternative to traditional incumbent networking stacks.

As service providers, particularly in Europe, are increasingly reshaping vendor strategies in response to delivery constraints, cost pressure and heightened awareness of geopolitical vendor risk, Ekinops and PacketFront are aligning strengths to address the demand for greater dual-vendor resilience, lower operational risk, faster deployment and improved automation maturity.

Objective of the partnership is for Ekinops to provide the physical network edge, while PacketFront BECS adds orchestration, automation and service management. Ekinops platforms are certified by Packetfront Software to work seamlessly with BECS.

"*The partnership is positioned around a low-disruption adoption model with clear Return on Investment. This combination can help service providers reduce engineering effort, improve provisioning times, and manage mixed estates more efficiently.*" Says **Frank Dedobbeleer, Chief Revenue Officer EMEA & APAC at Ekinops.**

"We are delighted to enter into this partnership. By combining Ekinops extensive product portfolio and deep expertise with PacketFront's cutting-edge BECS OSS platform, we will bring a powerful European offering to the market. Together, we look forward to helping operators and enterprises build more efficient, flexible and future-ready networks." says **Timo Kuusela, VP Sales at PacketFront**.

The partnership will initially focus on the UK and Northern Europe and was highlighted at the PacketFront Connected Conference in Stockholm, Sweden, this June. It is also showcased at the Connected Britain trade show in London, UK, on 9–10 September.

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All press releases are published after Euronext Paris market close.

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About Ekinops
Ekinops is a European leader in optical networking and secured connectivity solutions for service providers, enterprises and public organizations around the world.

Ekinops designs, develops and manufactures high-performance solutions with cutting-edge software used to deliver high-bandwidth connectivity and managed services in over 70 countries worldwide.
Ekinops leads in the areas of:

- Advanced coherent optical networking for all metropolitan, regional, long-distance and datacenter interconnection applications
- Secured connectivity solutions for enterprises, from voice and data routing devices to Secure Access Service Edge (SASE) capabilities, including ZTNA (Zero-Trust Network Access), SD-WAN, and SSE.

Ekinops operates globally and is listed on Euronext Paris (FR0011466069 - EKI).
For more information, visit https://www.ekinops.com/

About PacketFront

PacketFront Software is a Swedish company founded in 2001, specialising in network orchestration and automation.

BECS is our vendor neutral platform for network orchestration and automation, designed to coordinate and control multiple network systems, devices, and services through one unified control layer. In practice, this means managing complex network environments with clarity and consistency.

BECS translates vendor specific commands into a single operational language, enabling tasks such as automation, configuration, and firmware management across multi-vendor hardware environments. Using an intent based approach, it simplifies operations, reduces manual work, and supports scalable, reliable service delivery, giving operators full control and documentation across the entire infrastructure.

With more than two decades of experience, we support operators and city carriers in managing everything from enterprise networks to nation wide deployments, without locking them into restrictive ecosystems. This keeps networks structured, secure, and dependable as they evolve.

Our approach is rooted in precision, reliability, and long-term collaboration with partners and customers.