

Neo Telecoms selects Ekinops' Equipment for Ethernet Service Delivery in Europe

Paris, 8 June 2010 – Neo Telecoms, an international service provider specializing in high-bandwidth telecom services, has chosen Ekinops to provide infrastructure and customer premises equipment for their metro Ethernet service delivery.

Ekinops, a leader in optical transport, will provide the equipment that will enable Neo Telecoms to connect its 15 Data Centers and to deliver high bandwidth Ethernet services to its end customers. Neo Telecoms will take advantage of Ekinops' Multi-Protocol, Multi-Rate ADM capabilities to deliver Ethernet services cost effectively. The Ekinops solution allows delivery of any mix of services over optical transport with a single wavelength and fewer line cards than traditional transport systems. The flexibility of the Ekinops Multi-Protocol, Multi-Rate ADM solution allows Neo to deploy Ethernet services today and other service types like uncompressed video and fibre channel in the future on the same wavelength using the same line cards.

“For four months, we conducted a meticulous selection of the different solutions available on the market,” declared Didier Soucheyre, CEO of Neo Telecoms. “The Ekinops 360 platform was truly open, flexible and innovative at the service level, and enabled a rapid implementation. We required a multiprotocol platform that supports data, Fibre Channel, and video, and the Ekinops 360 does that effectively.”

Neo Telecoms' choice of Ekinops' flagship optical transport platform, the [Ekinops 360](#), enables deployment of a private network that allows remote configuration of equipment, reducing the need for sending teams on-site.

“Neo Telecoms is an innovative, forward-looking provider of telecom services, and we greatly value the partnership we have developed,” declared Didier Brédy, Ekinops CEO. “The cost, performance, and flexibility of the Ekinops 360 offer Neo an advantage in responding to the fast-growing needs of its customers in an extremely competitive market. Once again, the T-Chip (Transport on a Chip) has provided competitive and differentiating service delivery for a key customer.”

The Ekinops 360 platform is now operational for Neo Telecoms in several European cities, and Neo will continue to leverage the equipment when the company will launch new services in 2010.

About Ekinops

Ekinops is a leading designer and supplier of next generation optical transport equipment for service providers and enterprise customers. The Ekinops 360 Dynamic, Multi-Reach Transport System provides DWDM and CWDM on a single platform that addresses Metro, Regional, and Long Haul applications. The Ekinops 360 system relies on the innovative, programmable Ekinops T-Chip® (*TRANSPORT ON-A-CHIP TECHNOLOGY*) that enables Fast, Flexible, and Cost-effective service delivery for building high speed optical networks. Using the Ekinops 360 carrier-grade system, operators can increase transport capacity of their networks – CWDM, DWDM, Ethernet, ESCON, Fiber Channel, SONET/SDH, and uncompressed video (HD-SDI, SD-SDI, ASI) – through the industry's most efficient aggregation of services. The company is headquartered in Lannion, France, with offices in Europe, the USA and Asia. For more information, visit Ekinops at www.ekinops.net

About Neo Telecoms

Neo Telecoms is one of the main infrastructure and IP transit operators in Europe, with subsidiaries in France, Austria and Luxembourg. Since 2004 Neo Telecoms runs its own IP/MPLS backbone connecting the main platforms of IP traffic in more than 10 countries. Neo AS8218 is ranked in the top 50 ASNs. The company also manages its own fiber network in Paris area, one of the most important, and connecting all carrier hotels. The company also offers colocation and managed services for ISP, Operators and corporates.. www.neotelecoms.com

Media Contact

Dominique Arestan
Marketing Communications Director
Voice: +33 (0)1 49 97 04 03
Mobile: +33 (0)6 42 10 95 05
darestan@ekinops.net