



## Ekinops Delivers Advanced Access Virtualization Solutions to Support SD-WAN and IT Transformation for Enterprise

### ***Dell EMC and Ekinops Collaborate to Combine Enterprise Branch Server IT and Virtualization Management***

**Paris, 25 February 2019 - EKINOPS (Euronext Paris - FR0011466069 – EKI)**, a leading supplier of network access solutions and optical transport equipment for service providers and telecom operators, today announces a collaboration with multinational enterprise and IT transformation specialist, Dell EMC OEM solutions (part of Dell Technologies). Combining the Dell EMC Virtual Edge Platform (VEP) with the OneAccess branded Ekinops Open Virtualization Platform (OVP) as a fully integrated solution enables enterprises to dramatically simplify consolidating branch server connectivity with virtual network function (VNF) management.

The VEP 4600, is the first selected platform out of the Dell EMC VEP family. The VEP 4600 is a Universal CPE (uCPE) device purpose-built for next generation access deployments. Combined with the Ekinops' VNF management solutions "OneManage", service providers can easily design virtual networks with zero-touch provisioning and offer a range of orchestrated VNF services from both Ekinops and third-parties, including vRouters, SD-WANs, vFirewalls, vSBC and WAN optimization, as well as virtualized Linux® or Windows® servers.

"IT transformation, enterprise digitalization and massive IoT deployments require more and more flexibility in terms of connectivity solutions and infrastructure optimization. Ekinops empowers organizations of all sizes to transform their networks with a fully integrated solution including the management, automation and orchestration components. Both service providers and large enterprises can leverage this flexibility in terms of deployment, exploitation and service creation." ***Dermot O'Connell, vice president, OEM and IOT solutions, Dell Technologies EMEA.***

"Advances in branch server consolidation, SD-WAN and cross-border deployments are driving interest in uCPE, yet the resultant digital transformation has remained difficult to achieve due to costs and technical complexity," comments ***Chief Operating Officer in charge of Access Products and Services at Ekinops, Philippe Moulin.*** "Our technology collaboration with Dell EMC addresses these issues. The combination of Dell's unrivalled global presence and enterprise server expertise and Ekinops market-leading capabilities in virtualization is dramatically simplifying the management of software and hardware at the edge of the virtualized network. Our end-to-end

solution takes the technical strain of NFV migration and is empowering service providers to reap the benefits of virtualization faster and at a lower cost than ever before.”

Ekinops solution is now available for deployment worldwide.

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### Contact

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### About EKINOPS

EKINOPS provide a range of carrier-grade network functions for 'cloud-enable' telecom operators, large network providers and Multinational Enterprise through rapid NFV deployment.

In a telecoms market characterized by change, our physical and virtual platforms, together with our uniquely open and highly interoperable approach, equip our customers with both freedom of choice and the power to rapidly deploy new services.

The OneAccess brand offers a wide range scalable service deployment options to accelerate the delivery of virtualized network functions (VNFs). OneAccess OVP is a carrier-grade virtualization solution that provides the flexibility to create and deploy new and customized virtualized services on demand. Based on standard protocols and open data models, the programmable OVP framework lays the foundation for hosting, chaining and managing OneAccess and third-party VNFs.

We enable service providers around the world to maximize cost savings, deliver market innovation and accelerate time-to-market. 16 of the top 30 Service Providers around the world have put their trust in our product and services.



Name : Ekinops  
ISIN Code : FR0011466069  
Mnemonic code : EKI