Ekinops welcomes EUVIC as Strategic Optical Transport Channel Partner

Paris, May 6ᵗʰ, 2024 – EKINOPS (Euronext Paris - FR0011466069 – EKI), a leading supplier of optical transport and enterprise connectivity solutions, today announced a distribution partnership with EUVIC to help bring more cost-effective and scalable, high-performance optical transport solutions in Poland.

EUVIC is a long-standing and fast-growing System Integrator and IT Services company which offers a range of ICT, security and IP communications technologies for its home market of Poland and throughout Europe, North America, the Middle East and the UK.

Through this partnership, EUVIC can now offer the Ekinops360 portfolio of open and fully interoperable optical transport solutions including Core, Aggregation, and Central Office (street cabinet). The portfolio is further enhanced by the Celestis NMS management system to provide flexibility, ease-of-use and fast deployment. Ekinops proven expertise in high capacity transmission over single fiber will help customers across Poland to optimize their operational expenditure (OPEX) while significantly increase the capacity of their links.

Commenting on this partnership, **Andrzej Kudra, Vice President of EUVIC** said: "Service providers are constantly assessing their network capacity to stay ahead of the competition in this rapidly changing digital ecosystem. With the market-proven Ekinops360 optical transport solutions and Ekinops' team of experts on hand, we are confident that we can help our customers modernize their networks."

"Our partnership with EUVIC marks yet another milestone for our growth in Eastern Europe. Ekinops' strong expertise in optical transport solutions enables EUVIC to efficiently address the technical and budgetary needs of its customer base," added **Frank Dedobbeleer, Chief Revenue Officer, EMEA & APAC at Ekinops**. "We are also excited to work with EUVIC in supporting its customers to achieve market differentiation through our dynamic edge and optical transport solutions."

For more information about Ekinops' transport solutions, please visit https://www.ekinops.com/solutions/.

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About Ekinops
Ekinops is a leading provider of open, trusted and innovative network connectivity solutions to service providers around the world. Our programmable and highly scalable solutions enable the fast, flexible, and cost-effective deployment of new services for both high-speed, high-capacity optical transport as well as virtualization-enabled managed enterprise services.

Our product portfolio consists of three highly complementary product and service sets: EKINOPS360, OneAccess and Compose.

- • EKINOPS360 provides optical transport solutions for metro, regional and long-distance networks with WDM for high-capacity point-to-point, ring, and optical mesh architectures, and OTN for improved bandwidth utilization and efficient multi-service aggregation.

- • OneAccess offers a wide choice of physical and virtualized deployment options for Layer 2 and Layer 3 access network functions.

- • Compose supports service providers in making their networks software-defined with a variety of software management tools and services, including the scalable SD-WAN Xpress and SixSq Edge-to-Cloud solutions.

As service providers embrace SDN and NFV deployment models, Ekinops enables future-proofed deployment today, enabling operators to seamlessly migrate to an open, virtualized delivery model at a time of their choosing.

A global organization, Ekinops (EKI) - a public company traded on the Euronext Paris exchange operates on four continents.

Name: Ekinops

ISIN Code: FR0011466069

Mnemonic code: EKI

Number of shares: 26,994,049

For more information, visit http://www.ekinops.com/