

## PRESS RELEASE

### **Data Center Provider InfoRelay Chooses Ekinops to Interconnect Washington, D.C., Area Facilities**

**PARIS, June 27, 2012** – Data center and network solutions provider InfoRelay has selected and deployed the Ekinops 360 optical transport platform to interconnect multiple data centers and co-location facilities in the Washington, D.C., area, [Ekinops](#) announced today.

The regional network includes InfoRelay's latest data center, Dulles Exchange, in Herndon, Virginia, which is being inaugurated Thursday with a grand opening celebration.

Ekinops, a leading supplier of next generation optical transport equipment, is supplying InfoRelay with its [Ekinops 360](#) transport platform. InfoRelay will take advantage of Ekinops' ability to flexibly and efficiently aggregate multiple service types and rates over fiber. The initial deployment will provide transport for Gigabit Ethernet, Fibre Channel, and 10G LAN services over a high-capacity fiber-optic infrastructure.

InfoRelay was looking for a solution to link its four data center operations in northern Virginia which are home to a large variety of network providers, Federal clients, and large enterprise customers. InfoRelay evaluated the Ekinops solution along with several other manufacturers' products and chose Ekinops following nearly a two-month trial.

"We needed a scalable, reliable, and cost-effective solution that supported all the necessary protocols, such as Gigabit Ethernet, Fibre Channel, video, and SONET," explained Russell Weiss, president of InfoRelay. "We were also looking for a platform that would allow us to provide lit services to those strategic customers of ours looking for bandwidth between facilities. We found that Ekinops provided us with that flexibility at the right price points and our trial confirmed that the Ekinops solution was the right choice."

InfoRelay, founded in 1995, provides on-demand data center and cloud hosting services, guaranteeing 99.999 percent uptime with extremely low latency to almost anywhere in the world. Its overall network capacity exceeds 200 Gbps of Internet connectivity. Like its other facilities, InfoRelay's new Dulles Exchange data center is highly secure, diversely connected to multi



ple fiber networks, and has a highly redundant infrastructure.

“With the advent of cloud computing, data centers are seeing a surge in capacity requirements for interconnecting their facilities.” said Rob Adams, vice president of global marketing for Ekinops. “They require a platform that is operationally simple and extremely reliable, making our 360 platform the ideal choice.”

The Ekinops 360 is Ekinops' flagship next-generation optical transport platform, providing DWDM and CWDM (dense and coarse wavelength division multiplexing) on a single platform for metro, regional, and long-haul applications. It handles service rates from 100 Mbps to 100 Gbps. It offers a broad portfolio of services including SONET/SDH, Fibre Channel, FICON, video, Ethernet, and Infiniband.

#### **About Ekinops**

Ekinops is a leading supplier of next generation optical transport equipment for telecommunications service providers. The Ekinops 360 addresses Metro, Regional, and Long-Haul applications with a single, highly-integrated platform. Ekinops is a market-leading innovator in 100G transport with its unique all-in-1RU<sup>®</sup> approach that truly optimizes optical networks. The Ekinops 360 system relies on the highly-programmable Ekinops T-Chip<sup>®</sup> (Transport-on-a-Chip) that enables fast, flexible and cost-effective delivery of new services for high-speed transport. Using the Ekinops 360 carrier-grade system, operators can simply increase capacity of their networks – CWDM, DWDM, Ethernet, ESCON, Fibre Channel, SONET/SDH, and uncompressed video (HD-SDI, SD-SDI, ASI). Ekinops is headquartered in Lannion, France, and Ekinops Corp., a wholly-owned subsidiary, is incorporated in the USA. For more information, visit Ekinops at [www.ekinops.net](http://www.ekinops.net).

#### **About InfoRelay**

InfoRelay Online Systems, Inc. delivers enterprise-level managed services and wholesale data center services to thousands of clients, including Fortune 500 companies and Federal agencies. InfoRelay improves its clients' efficiency and profitability through the company's array of reliable IT services. By demonstrating unparalleled levels of responsiveness, concern, and overall service, InfoRelay establishes a unique trusting relationship with each client, allowing InfoRelay to act as a 24x7x365 extension of its clients' IT departments. For more information, please visit [www.inforelay.com](http://www.inforelay.com) or call (703) 485-4600.

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