



PRESS RELEASE

Ekinops Opens New North American Headquarters

Washington, D.C.-Area Site Emphasizes Customer Support and Training

PARIS, May 26, 2016 – [Ekinops](#), a leading supplier of next-generation optical network equipment, will move into its new North American corporate headquarters in Maryland in June.

The new facility will be home to Ekinops Corp., the wholly-owned North American subsidiary of France-based Ekinops SA. It will serve not only as a company headquarters, but also as a complete customer support office, housing administrative and support employees. Ekinops support personnel will conduct customer training at the site, with a full product integration lab for staging prior to shipping, to streamline training and to demonstrate product capabilities for customers.

In addition, this facility will serve as a logistical center for current and new customers across the U.S. and Canada. While Ekinops sells its advanced optical networking products globally, its sales are increasing faster in North America than in other regions. Its customers here include service providers, from very large and national to regional carriers, as well as data center operators.

In the lab, Ekinops will be able to demonstrate all of its products and solutions, such as its flagship product, the 360 Dynamic Multi-Reach Transport System, along with 100G and 200G coherent technology, its recently introduced wireless fronthaul module and its Celestis Pilot Network Management System.

“The opening of this new office is in response to our rapid growth in North America and confirms the long-term commitment that Ekinops is making in the region,” said Kevin Antill, Vice President for North America.

“What is most important about this new facility is that it allows us to focus on support for our customers. With our team there, along with the fully functioning lab, customer training center, and warehouse depot, we can fill all our customers’ needs from one primary location.”

Antill added that the ability to provide customers the training they need on Ekinops hardware and software, and to validate network models on live equipment, will accelerate their move from the design phase to implementation so they can deploy new services to their customers more quickly.



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About Ekinops

Ekinops is a leading supplier of next generation optical transport equipment for telecommunications service providers. The Ekinops 360 addresses Metro, Regional, and Long-Haul applications with a single, highly-integrated platform. Ekinops is a market-leading innovator in 100G and 200G transport with a coherent line of products that truly optimizes optical networks and comes in 1RU, 2RU or 7RU chassis. The Ekinops 360 relies on the highly-programmable Ekinops T-Chip[®] (Transport-on-a-Chip) architecture that enables fast, flexible and cost-effective delivery of new services for high-speed, high-capacity transport. Using the Ekinops 360 carrier-grade system, operators can simply increase capacity of their networks – CWDM, DWDM, Ethernet, ESCON, Fibre Channel, SONET/SDH, and uncompressed video (HD-SDI, SD-SDI, ASI). Ekinops is headquartered in Lannion, France, and Ekinops Corp., a wholly-owned subsidiary, is incorporated in the USA.



Name : Ekinops
ISIN Code : FR0011466069
Mnemonic code : EKI
Number of shares : 5,796,827

For more information, visit www.ekinops.net