Ekinops selected by 1&1 Versatel to support next-generation B2B managed services with a unified connectivity portfolio

PRESS RELEASE

PARIS, September 7, 2026 – EKINOPS (Euronext Paris – FR0011466069 – EKI), a leading European provider of optical networking, connectivity and SASE cybersecurity solutions for telecommunications operators and enterprises, today announced that 1&1 Versatel GmbH, the Düsseldorf-based German B2B telecommunications provider with nationwide fiber reach, has begun rolling out the Ekinops connectivity portfolio.

At the heart of the collaboration are modern customer premises equipment (CPE) devices, such as routers, which bundle multiple services into a central platform. For customers, this means fewer devices on site, lower operational effort and significantly easier integration of new services. The new generation of devices offers maximum flexibility in connectivity: in addition to fiber, DSL or mobile connectivity can also be implemented.

As a European manufacturer, Ekinops meets the highest requirements for data protection and data sovereignty. Modern, high-performance encryption standards ensure that sensitive corporate data is reliably protected. The new CPE models also stand out for their significantly improved energy efficiency. Compared with the solutions used to date at Versatel, they require around 35 percent less energy on average. This not only helps reduce operating costs, but also supports the sustainability goals of 1&1 Versatel and its customers.

They also enable connections of up to 10 Gbit/s as well as the flexible use of high-speed services such as secure voice services, internet, Ethernet connections and virtual private networks.

“Thanks to Ekinops’ CPE solutions tailored to our requirements, we are systematically developing our service offering while at the same time achieving sustainable cost savings. Reducing the number of CPE models we use gives us additional flexibility, simplifies management across the entire device lifecycle and improves the customer experience,” says **Martin Fischer, CTO of 1&1 Versatel.**

“1&1 Versatel’s ambition to simplify operations while expanding a modern managed services offering is exactly the kind of transformation Ekinops solutions are designed to address,” said **Frank Dedobbeleer, Chief Revenue Officer, EMEA & APAC, Ekinops**. *“By*

relying on one vendor for Layer 2 and Layer 3 requirements, with multiple functions delivered through a single device and unified software, 1&1 Versatel can accelerate service rollout, reduce complexity and create a scalable foundation for fiber-, DSL- and 5G-enabled enterprise connectivity."

For more information about Ekinops solutions, and the full press release from *1&1 Versatel* please visit:
https://www.ekinops.com/news

http://www.1und1.net/unternehmen/presse/pressemitteilungen/1und1-versatel-setzt-auf-ekinops

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All press releases are published after Euronext Paris market close.

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About Ekinops

Ekinops is a European leader in optical networking and secured connectivity solutions for service providers, enterprises and public organizations around the world.

Ekinops designs, develops and manufactures high-performance solutions with cutting-edge software used to deliver high-bandwidth connectivity and managed services in over 70 countries worldwide.

- Advanced coherent optical networking for metropolitan, regional, long-distance and data center interconnection applications.
- Secured connectivity solutions for enterprises, from voice and data routing devices to Secure Access Service Edge (SASE) capabilities, including ZTNA, SD-WAN and SSE.

Ekinops operates globally and is listed on Euronext Paris (FR0011466069 – EKI). For more information, visit: https://www.ekinops.com/

About 1&1 Versatel

As a fiber specialist for business customers, 1&1 Versatel is one of Germany's leading telecommunications providers for data, internet and voice services. The company is a subsidiary of 1&1 AG and therefore part of the United Internet Group. With more than 68,500 kilometers of fiber network, 1&1 Versatel operates one of Germany's largest and most powerful networks, available in more than 350 cities. Thanks to its high-performance infrastructure, comprehensive product portfolio and consistent focus on business requirements, 1&1 Versatel offers solutions for customers of every size. As a driver of the gigabit society, 1&1 Versatel is promoting the continuous expansion of Germany's fiber network.

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