



Ekinops Selected by Grosse Pointe School System to Build WDM Network

PRESS RELEASE

Rockville, August 05, 2021 – [Ekinops](#) (Euronext Paris - FR0011466069 – EKI), a leading supplier of advanced optical transport systems and access network solutions for service providers and enterprises, today announces that the Grosse Pointe (Michigan) School System (GPSS) has selected its Ekinops360 optical transport system to build a new wavelength division multiplexing (WDM) network in its district.

GPSS selected the Ekinops360 after a competitive, open bid process that attracted multiple proposals from the global WDM system vendor community. With guidance from outside technology consultant Plante & Moran, PLLC, GPSS determined that Ekinops was best able to provide the combination of products and services at an attractive price that “meets both the current and future needs of the District”.

Operating within the framework of its municipal government budget, GPSS identified a critical need to lower its overall communications costs while addressing the growing needs of its community of 14 public schools consisting of approximately 1,000 teachers and administrators and over 7,000 students. Its existing managed lit services from its local service provider were costly to operate, required a long lead-time to upgrade and did not deliver the quality-of-service GPSS needed. After considering several alternatives, GPSS made the decision to build its own WDM network.

By using the Ekinops360, GPSS is not only able to deliver up to ten times the connection bandwidth to each school compared to the fastest commercially available service, it is also able to take advantage of Ekinops’ leading professional support capabilities. This being its first experience working with WDM systems, GPSS looked to Ekinops to provide expert technical assistance to help install and commission its network as well as provide the necessary training and post-sales support to ensure the continued optimal operation of its system.

“Grosse Pointe is yet another example of how Ekinops is able to serve customers outside of our traditional telco and service provider markets,” said **Kevin Antill, Ekinops’ group vice president of sales for North America**. “This opportunity demonstrates how Ekinops’ solutions deliver value beyond purely revenue-driven goals by allowing even the most cost-sensitive customers access to advanced technology and tools.”

For more information visit: <https://www.ekinops.com/>



Contact

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About Ekinops

Ekinops is a leading provider of open and fully interoperable Layer 1, 2 and 3 solutions to service providers around the world. Our programmable and highly scalable solutions enable the fast, flexible and cost-effective deployment of new services for both high-speed, high-capacity optical transport as well as virtualization-enabled managed enterprise services.

Our product portfolio consists of three highly complementary product and service sets: Ekinops 360, OneAccess and Compose.

Ekinops 360 provides optical transport solutions for metro, regional and long-distance networks with WDM for high-capacity point-to-point, ring and optical mesh architectures, and OTN for improved bandwidth utilization and efficient multi-service aggregation.

OneAccess offers a wide choice of physical and virtualized deployment options for Layer 2 and Layer 3 access network functions.

Compose supports service providers in making their networks software-defined with a variety of software management tools and services, including the scalable SD-WAN Xpress.

As service providers embrace SDN and NFV deployment models, Ekinops enables future-proofed deployment today, enabling operators to seamlessly migrate to an open, virtualized delivery model at a time of their choosing.

A global organization, Ekinops (EKI) - a public company traded on the Euronext Paris exchange operates on four continents.



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For more information, visit <http://www.ekinops.com/>